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St/I/R, Attn. 25X1A9a

31 July 1956

THRU : Chief, D/S
Chief, S/TF

Reference meeting, 13 July 1956

Source B

What is CEMA's function in Czechoslovakia's industrial development? USSR's function? Has any portion of Czechoslovakian expansion of production been scheduled for use in entering, or widening its position, in the markets of underdeveloped countries? To what extent is Czechoslovakia's Five Year Plan coordinated with the various plans of the other Bloc countries?

Source C, D, E and F - General Requirements

Provide any statistics of Czech trade with the Bloc in recent years. How do prices charged by Czechoslovakia to Western countries compare with the domestic prices of these commodities? in intra-Bloc trade? Provide some examples. What is the domestic production cost-price relationship for any commodities for which examples can be provided? What techniques are used by foreign trade organizations to enter a western market? Examples of intra-Bloc competition and cooperation related to entrance into, or expansion of, a market in the West, primarily in underdeveloped countries? Is Czechoslovakia experiencing any difficulty in obtaining Western "hard" foreign exchange, i.e., dollars, sterling, etc. Information on Czech-Bloc trade procedures, plans and payments arrangements? What major problems have Czechoslovakia experienced in marketing its products? What information can be provided Czechoslovakia's trade plans during the Five-Year Plan.

Source D

What is the role of the Czech Chamber of Commerce in foreign trade? What methods are employed by the Chamber of Commerce to promote trade in "underdeveloped" countries?

Source E

What success has Czechoslovakia had in its efforts to promote trade with Latin American countries? Are Czech exports or offers of

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exports geared to meet the requirements for economic development programs in the various Latin American countries? Are the Czechs supplying complete industrial installations and technical services to Latin America? If so, for what sectors of the economy are these installations and services provided? Are prices of Czech goods competitive? High? Low? What trading methods are employed by Czechoslovakia in Latin America? Is trade carried on through representatives or agents? What is the role of the Czech commercial section in Mexico in Czechoslovakia's trade with other Latin countries? Are the Czechs actively interested in buying Latin America's agricultural surpluses? If so, what prices are they offering? What payment terms are offered on Czech exports? Of capital equipment to Latin American countries?

Source F

What success has Czechoslovakia had in its efforts to promote trade with Brazil? Are Czech exports or offers of exports geared to meet the requirements for economic development programs in Brazil? Are the Czechs supplying complete industrial installations and technical services to Brazil? Is Czech interested in providing capital goods requirements for Brazil's petroleum development program? Are prices of Czech goods competitive? High? Low? What trading methods are employed by Czechoslovakia in Brazil? Is trade carried on through representatives or agents? What is the role of the Czech commercial section in Mexico in Czechoslovakia's trade with Brazil? Are the Czechs actively interested in purchasing Brazil's agricultural surpluses such as cotton? If so, what prices are they offering? What payment terms are offered on Czech exports of capital equipment to Brazil? What price base was used for the Egyptian-Czech cotton for arms agreement? Value of the agreement? Similar information on the Syrian-Czech agreement. What was the role of the Soviet Union? How did Czechoslovakia arrive at a bid figure for the Syrian oil refinery planned to be built at Homs? Any Soviet subsidization for the bid? What other projects in the Middle East has Czechoslovakia placed a bid?

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